

FORMAT: EMAIL

Use this script to follow up a potential customer after you have called them using the Vodafone Small Business Call script.

Hi _____ thanks for your time on the phone earlier.

I appreciate you doing this huge favour for me. I'm really hoping I can save you money on your Business Mobile and Mobile Broadband services.

To allow me to provide you with a quote based on your needs, I just need a few details from you:

1. How many services?
2. What type of services, Plans + Phones, Sim Only, or Tablet/ Mobile Broadband?
3. How many months left on your current contract?
4. A copy of a recent mobile services bill (this will help us put together a package for you)
5. Australian Business or Company Number

I will provide this information to the specialised Vodafone Sales Executive at ACN and they will reach out to you with an obligation-free quote to meet your business needs. I'm hoping we can provide you with more value!

Looking forward to hearing from you.